Dale Carnegie

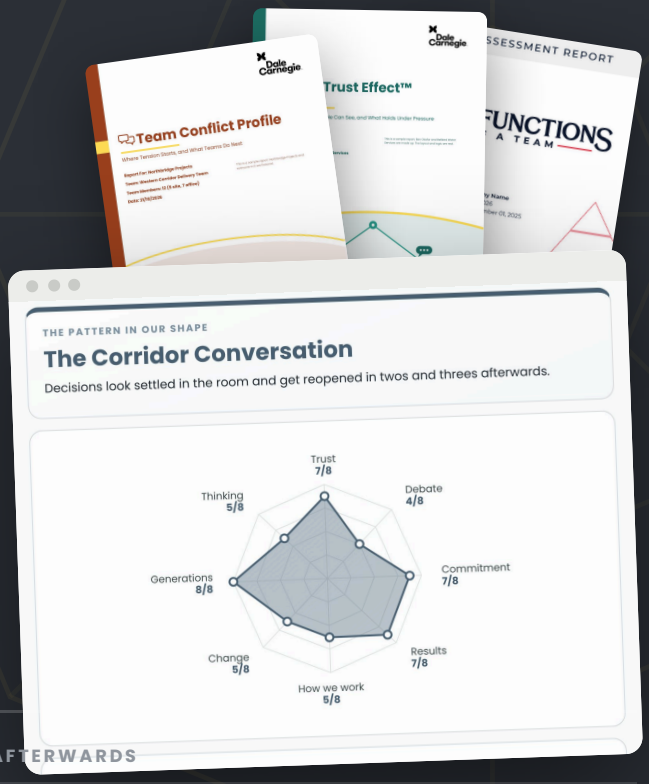
People Strategy GROUP

TEAM COLLABORATION

When the work gets harder, the team is what holds.

A practical program from Dale Carnegie. The team sees how it really works, agrees what changes, and checks at day 90 that it did.

Free pulse check to start | Half a day or a day | Day 90 re-check



IT USUALLY STARTS WITH ONE OF THESE

	WHEN A TEAM CALLS US	WHAT'S DIFFERENT AFTERWARDS
01	A change on its way	**The team's ready before it lands, not three months after**
02	AI arriving faster than the habits	**The tools get used, because the habits change too**
03	A new or restructured team	**A team sooner, rather than a group of good individuals**
04	Hard conversations that aren't happening	**The real conversation happens in the room**
05	Differences pulling the team apart	**Differences used as strengths, not read as attitude**

DOES ONE OF THESE SOUND LIKE YOUR TEAM?

The Corridor Conversation
Settled in the room, reopened in twos and threes afterwards.

Nodding, Not Owning
Heads nod, and the follow-up drifts back to the manager.

Polite, Not Yet Safe
People get on, and still think twice before saying "I got that wrong".

Heads Down Under Pressure
When things shift, the team keeps going but stops talking.

Fourteen patterns in all. The pulse check shows which one is closest.

TEAMS WE'VE WORKED WITH

WEIR · Schneider Electric · BHP · VEOLIA · FLENDER · MACQUARIE · amazon · LinkedIn · Sanitarium · Microsoft · Google · GE Healthcare · acciona · Lenovo · INTUIT · nab · PIMCO · indeed · UniSuper · Specsavers

HOW IT WORKS

The pulse check
About 6 minutes, free

A 30-minute chat
About what it shows

The session
Half a day or a day

Agreements
In writing within 2 days

The re-check
At around day 90

START SMALL, KEEP THE RISK LOW

FREE

The pulse check

Your read on the team, then a 30-minute chat about what it shows.

MOST TEAMS START HERE

HALF A DAY OR A DAY

One team, one focus

Hands-on, on the team's real work. Agreements in writing within two working days.

OVER A YEAR

A team year

An assessment, quarterly sessions and the pulse check each quarter, so the habits stick.

HOW WE'LL KNOW IT WORKED

Take the guesswork out.

The team's read before we start, and again at around day 90. Everyone can see what's moved, and what still needs work.

- **The team's own read,** and the pattern in it
- **The agreements,** and whether they're being kept
- **One measure the business already tracks,** chosen with the leader



A made-up sample team. The pattern is one part of what we look at.

Top 20
Leadership training company, Training Industry

60+
Years in Australia

9m+
People through a Dale Carnegie program

100
Countries, so the same program runs anywhere

Teams from five people to programs across thousands · Online, in the room or a mix · Current projects in the US, the Middle East, Europe, Africa and Asia

START HERE, FREE

Take the pulse check, or book a 30-minute chat.

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